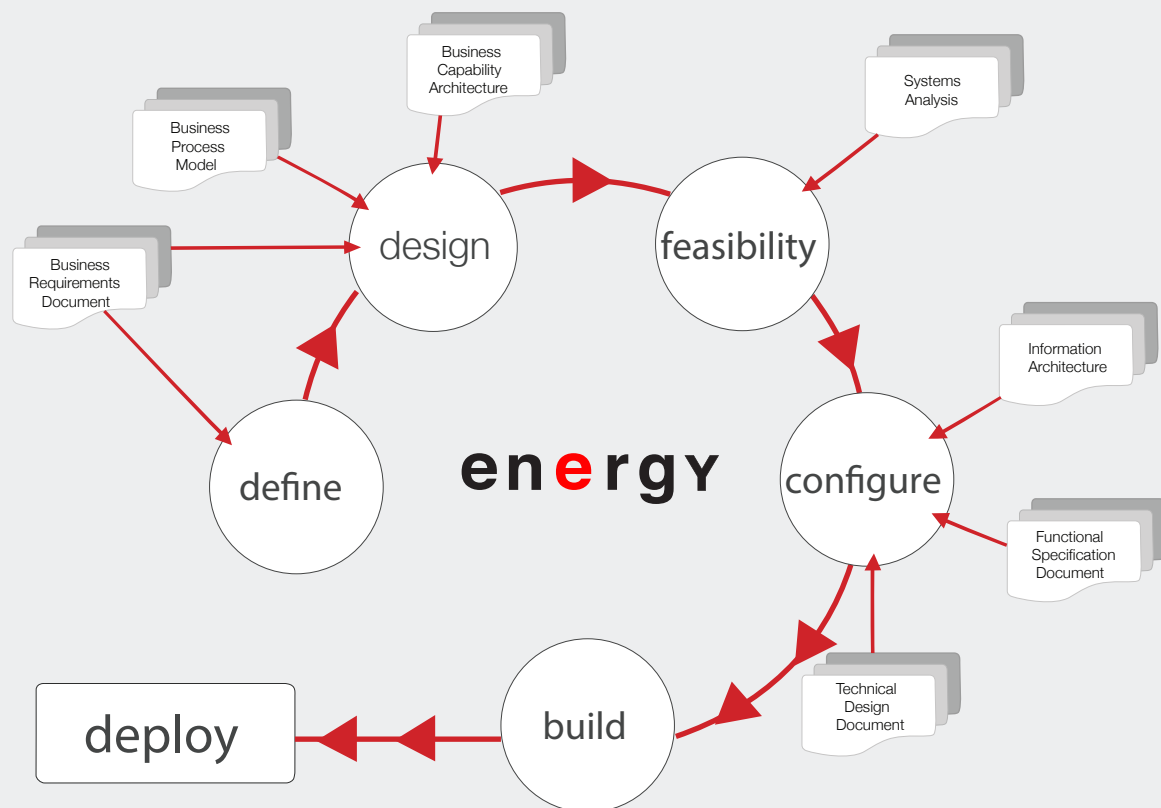


Improving Project Delivery Through Energy

At eCommand, we ensure the quality of our IT solutions for our customers by using our Energy Approach. This methodology is used by our expert Business Analysts to gather requirements and define the functionality of our clients' systems and technical specifications. Additionally, this approach is used by Project Managers to manage tasks and deliverables, as well as our software developers for building, engineering, testing, deployment and production.

The Energy Approach 3.1 is a proven project methodology, evolved from the experiences of seasoned project managers, used across multiple industries by a wide variety of clients for more than ten years. Clients who benefit from this approach are able to save a significant amount of time and money deploying new innovations, as it reduces the cycle time of design for completing business requirements. Energy is a flexible standard based, iterative and incremental approach to developing and implementing software. Its designed to support a broad range of project types and delivery models.



1.1 High Level overview of Energy

Energy Consists of Five Stages

Though there are numerous variations in how different companies use this approach, there are several recurring phases that can often be seen in its implementation. Our energy approach consists of five main phases. These phases are as follows:

1 DEFINITION. The definition phase in the Energy Approach specifies the solution's capabilities, taking into account factors such as TCO and ROI. Energy provides documentation templates to assist the implementation participants in running and managing projects successfully. This stage defines: the scope and terms; clarifies project goals and objectives; identifies people, resources, milestones and targets.

2 DESIGN. helps to prioritize business requirements and includes the design of business processes and architectural deliverables. In this phase, we develop the structure of the capabilities while still maintaining the executive direction.

3 FEASIBILITY. In the feasibility phase, we deliver both technology and business solutions derived from pain points and determine the feasibility of both process and architectural deliverables. In incorporating this phase, we can ensure the viability of the solutions that we provide to our clients.

4 CONFIGURE. In this phase we focus on the specification of processes, demonstration of user interfaces (mock ups using wireframes) and planning for implementation. Most simply, we configure all of the technical aspects of the solutions and ensure that it will run smoothly. Energy powers the Unified Development Process. All the business solutions identified and designed during the solutions design stage will be tested to ensure they meet the business needs.

5 DEPLOY. In the final stage of our energy approach, we deploy the solution, application or system on your network, and then prepare to track its success.

Energy also supports several business solutions including Service-Oriented Architecture (SOA), Business Process Management (BPM), Enterprise Application Integration (EAI), Custom Software Development, Customer Relationship Management (CRM), Enterprise Application Implementation, and Software Upgrades. Energy is supported by eCommand's cloud based Enterprise Design Center (EDC).

Benefits of Energy Approach

Our Energy Approach has been used for more than ten years to great effect. Not only is it an excellent system to use for our IT professionals, but it also provides a variety of benefits to clients across a wide range of industries. It becomes the fundamental communication structure used between all parties engaged in the development cycle. The content of each step can be easily comprehended by functional process owners and technical consultants.

The Energy Approach accelerates the deployment of new capabilities, which means that you can speed up your processes and achieve a greater amount of accomplishments in a smaller amount of time. In turn, this reduces the expenses you can expect to rack up as a result of your processes. Using our methodology instantly increases the cost-effectiveness of your business operations.

**The two main benefits of this approach are
its **efficiency** and **cost**.**
